

**Tiered to Non-Tiered Course Review**

Institution	AY	Course ID	Course Title	Section Hours	Tier/Non	KRSN	SWGE Bucket	DISCIPLINE DESC	All Eligible Elective Block(s)?	"All Eligible" Elective Block Names	Elective Blocks (by Name) which include these courses
Allen CC	2026	BUS120	INTRODUCTION TO BUSINESS	3	T	BUS1020	7	Institutionally Designated	Y	Gen Ed Electives for AGS Electives for AS in ECE Gen Ed Electives for AA Gen Ed Electives for AS	AG/BUS Electives Business or Essential Math Business or Computer Science
Barton CC	2026	BUS1600	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	Gen Ed Elective 1	NATGAS AAS 1 WELD AAS TECHACCT MAT AAS BAT AAS
Butler CC	2026	BA 110	INTRODUCTION TO BUSINESS	3	T	BUS1020	7	Institutionally Designated	Y	Free Elective Courses	SWEE Open Electives
Cloud CCC	2026	BE100	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	Elective for AA, AS, AGS	SWEE Open Electives AG Electives Technical Studies Electives
Coffeyville CC	2026	BUSN 116	FUNDAMENTALS OF BUSINESS	3	T	BUS1020	7	Institutionally Designated	Y	Anatomy & Physiology Technical Studies Elective Block	Business/ Management Courses General Electives
Colby CC	2026	BU178	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	N		Technical Studies Electives Electives for AA, AS, AGS
Cowley CC	2026	BUS1311	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	All Electives	AOM-AAS/Technical Electives Leadership CST_Bus/Mngmnt/Leadership OPT
Dodge CC	2026	BUS 100	INTRODUCTION TO BUSINESS	3	T	BUS1020	7	Institutionally Designated	Y	Electives or Major (All)	Welding GENED Electives AAS AAS Communications & Business ZNA-BST IT CS Tech Electives AAS Business & Economics AAS Electives
FHTC	2026	BUS 135	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	N		No elective blocks. Required in Business Technology and Dental Assisting
FHNC	2026	BT100	BUSINESS CONCEPTS	3	T	BUS1020	NA	NA	N		BT Options Technical Studies
FHNW	2026	MGT 101	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	N		No elective blocks
Fort Scott CC	2026	BUS1273	INTRODUCTION TO BUSINESS	3	T	BUS1020	7	Institutionally Designated	N		Social Science and Business General Electives Technical Studies Electives
Garden City CC	2026	BSAD-101	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	LASC Program Electives All Courses	7 Elective Blocks
Highland CC	2026	BUS101	INTRODUCTION TO BUSINESS	3	T	BUS1020	7	Institutionally Designated	Y	Non Technical Degree electives	TCAAS Social & Behavior Science AG Electives PHO Electives
Hutchinson CC	2026	BU105	INTRODUCTION TO BUSINESS	3	T	BUS1020	7	Institutionally Designated	Y	General Electives Technical Studies Courses AA AS Electives	29 total elective blocks

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Independence CC	2026	BUS1093	INTRODUCTION TO BUSINESS	3	T	BUS1020	5	Social and Behavioral Sciences	Y	All General Education Electives General Education Electives	Office Technology Cosmetology OLD 5 hrs Elect Business and Technology Elect Small Business Management Program
Independence CC	2026	BUS1093	INTRODUCTION TO BUSINESS	3	T	BUS1020	7	Institutionally Designated			Electives Technical SWEE Inst Options
JCCC	2026	BUS 121	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	General Electives for AA, AS, AGS	7 Elective Blocks
KCKCC	2026	BUSN0210	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	N		Mortuary Business Transfer Electives Non Tech
Labette CC	2026	BUAD 101	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	N		6 Elective blocks
MATC	2026	BUS 126	INTRODUCTION TO BUSINESS - KRSN BUS1020	3	T	BUS1020	NA	NA	N		8 Elective blocks
Neosho CCC	2026	MGMK 101	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	AA/AS/AGS Electives	6 Elective blocks
Pratt CC	2026	BUS178	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	AGS Areas of Concentration AAST Gen Ed Electives General Electives	Systemwide Transfer Courses ACC/BAT Electives AGR Electives ACC/BAT CERT Bus Electives Information Network Tech Block
SATC	2026	BUS 100	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	N		No elective blocks, required in Business Admin Technology
Seward CCC	2026	BA1013	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	N		Core Math, Science PE, Business AASTS Technology Business Technical
WSU Tech	2026	BUS 104	INTRODUCTION TO BUSINESS	3	T	BUS1020	NA	NA	Y	Technical Studies	Hospitality Elective
Allen CC	2026	BUS278	MARKETING	3	T	BUS1030	7	Institutionally Designated	Y	Gen Ed Electives for AGS Electives for AS in ECE Gen Ed Electives for AA Gen Ed Electives for AS	AG/BUS Electives Business or Essential Math Business or Computer Science
Barton CC	2026	BUS1805	MARKETING	3	T	BUS1030	NA	NA	Y	Gen Ed Elective 1	TECHACCT
Butler CC	2026	BA 140	INTRODUCTION TO MARKETING	3	T	BUS1030	7	Institutionally Designated	Y	Free Elective Courses	LVMG ELECTS SWEE Open Electives
Cloud CCC	2026	BE155	MARKETING	3	T	BUS1030	NA	NA	Y	Elective for AA, AS, AGS	SWEE Open Electives Technical Studies Electives
Coffeyville CC	2026	BUSN 202	MARKETING	3	T	BUS1030	7	Institutionally Designated	Y	Anatomy & Physiology Technical Studies Elective Block	Business/ Management Courses General Electives
Colby CC	2026	BU225	MARKETING	3	T	BUS1030	NA	NA	N		Management & Marketing
Cowley CC	2026	BUS1430	INTRODUCTION TO MARKETING	3	T	BUS1030	NA	NA	Y	All Electives	AOM - AAS Technical Electives AOS-Accounting Clerk Tech blk AOS Acct Asst AAS Tech Electives AOM-Office Splclst Technical Electives LEC-AAS/Business Electives

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Dodge CC	2026	BUS 202	MARKETING	3	T	BUS1030	7	Institutionally Designated	Y	Electives or Major (All)	ZNA-BST IT CS Tech Electives AAS Electives
FHTC	2026	BUS 245	MARKETING	3	T	BUS1030	NA	NA	N		Not included in any program
FHTC	2026	BUS 137	MARKETING	3	T	BUS1030	NA	NA	N		No elective blocks. Required in Business Technology
FHNC	2026	BMGT104	MARKETING CONCEPTS	3	T	BUS1030	NA	NA	N		Business Management Technical Studies
FHNW	2026	MKT 201	MARKETING PRINCIPLES	3	T	BUS1030	NA	NA	N		Required in Business Technology
Fort Scott CC	2026	BUS1293	INTRODUCTION TO MARKETING	3	T	BUS1030	7	Institutionally Designated	N		Social Science and Business General Electives Technical Studies Electives
Garden City CC	2026	BSAD-123	MARKETING	3	T	BUS1030	NA	NA	Y	LASC Program Electives All Courses	ANSI.AAS PROGRAM ELECTIVES AG-ANSI AAS ELECTIVES 18-20 ANSI.AAS ELEC SWEE OPEN ELECTIVES
Highland CC	2026	BUS210	MARKETING	3	T	BUS1030	7	Institutionally Designated	Y	Non Technical Degree electives	AG Electives PHO Electives Business/Accounting Electives BUS-V&E
Hutchinson CC	2026	BU202	MARKETING	3	T	BUS1030	7	Institutionally Designated	Y	General Electives Technical Studies Courses AA AS Electives	21 total elective blocks
Independence CC	2026	BUS2043	PRINCIPALS OF MARKETING	3	T	BUS1030	NA	NA	Y	All General Education Electives General Education Electives	Business and Technology Elect
JCCC	2026	MKT 230	MARKETING	3	T	BUS1030	NA	NA	Y	General Electives for AA, AS, AGS	ACCT ELECTIVE BLOCK GENERAL ELECTIVES FOR AAS RR OPERATIONS BUS, CPCA & MKT ELECTIVES FLORICULTURE CERTIFICATE ELECTIVES ACCOUNTING BUSINESS MARKETING OPTIONS
KCKCC	2026	BUSN0113	MARKETING	3	T	BUS1030	NA	NA	N		Surveyor BUSN Elect
Labette CC	2026	BUAD 220	PRINCIPLES OF MARKETING	3	T	BUS1031	NA	NA	N		Not included in any program
MATC	2026	BUS 159	PRINCIPLES OF MARKETING	3	T	NA	NA	NA	N		Has the course, not KRSN currently. Elective block is BSS AAS Technical Speciality and Elective Options
Neosho CCC	2026	MGMK 251	MARKETING	3	T	BUS1030	NA	NA	Y	AA/AS/AGS Electives	Marketing/Management Electives Business Electives
Pratt CC	2026	BUS234	MARKETING	3	T	BUS1030	NA	NA	Y	AGS Areas of Concentration AAST Gen Ed Electives General Electives	7 elective blocks

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SATC	2026	BAT 130	MARKETING	3	T	BUS1030	NA	NA	N		BAT Related electives Technical Program Electives Technical Studies electives
Seward CCC	2026	BA1263	INTRODUCTION TO MARKETING	3	T	BUS1030	NA	NA	N		AASTS Technology SWBUTA Management Marketing
WSU Tech	2026	BUS 140	PRINCIPLES OF MARKETING	3	T	BUS1030	NA	NA	Y	Technical Studies	Hospitality Elective
Allen CC	2026	BUS275	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	7	Institutionally Designated	Y	Gen Ed Electives for AGS Electives for AS in ECE Gen Ed Electives for AA Gen Ed Electives for AS	AG/BUS Electives Business or Essential Math Business or Computer Science
Barton CC	2026	BUS1803	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	Y	Gen Ed Elective 1	TECHACCT
Butler CC	2026	BA 210	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	7	Institutionally Designated	Y	Free Elective Courses	BUOM Electives AUTE Electives BAAC Electives - AAS WELD Electives SWEE Open Electives
Cloud CCC	2026	MG101	MANAGEMENT PRINCIPLES	3	T	BUS2020	NA	NA	Y	Elective for AA, AS, AGS	SWEE Open Electives Technical Studies Electives
Coffeyville CC	2026	BUSN 114	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	7	Institutionally Designated	Y	Anatomy & Physiology Technical Studies Elective Block	Business/ Management Courses General Electives
Colby CC	2026	BU237	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	N		Technical Studies Electives Electives for AA, AS, AGS Management & Marketing
Cowley CC	2026	BUS1420	INTRODUCTION TO MANAGEMENT	3	T	BUS2020	NA	NA	Y	All Electives	AOM-AAS/Technical Electives Leadership CST_Bus/Mngmnt/Leadership OPT AOS Acct Asst AAS Tech electives
Dodge CC	2026	BUS 200	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	7	Institutionally Designated	Y	Electives or Major (All)	ZNA-BST IT CS Tech Electives AAS Electives
FHTC	2026	BUS 217	MANAGEMENT	3	T	BUS2020	NA	NA	N		No elective blocks. Required in Business Technology
FHNC	2026	BMGT117	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	N		Technical Studies
FHNW	2026	MGT 201	MANAGEMENT PRINCIPLES	3	T	BUS2020	NA	NA	N		Required in Business Technology
Fort Scott CC	2026	NA	NA	NA	NA	NA	NA	NA	N		No course offered
Garden City CC	2026	BSAD-122	MANAGEMENT	3	T	BUS2020	NA	NA	Y	LASC Program Electives All Courses	ANSI.AAS PROGRAM ELECTIVES AG-ANSI AAS ELECTIVES 18-20 ANSI.AAS ELEC SWEE OPEN ELECTIVES NPR AAS PROGRAM ELECTIVES
Highland CC	2026	BUS201	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	7	Institutionally Designated	Y	Non Technical Degree electives	Business/Accounting Electives

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Hutchinson CC	2026	BUS203	MANAGEMENT	3	T	BUS2020	7	Institutionally Designated	Y	General Electives Technical Studies Courses AA AS Electives	28 total elective blocks
Independence CC	2026	BUS2003	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	Y	All General Education Electives General Education Electives	Business and Technology Elect
JCCC	2026	BUS 241	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	Y	General Electives for AA, AS, AGS	ACCT Elective Block Accounting Business Marketing Options
KCKCC	2026	BUSN0286	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	N		Accounting Electives Block
Labette CC	2026	BUAD 215	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	7	Institutionally Designated	N		WELDING PERSONAL PROFESSIONAL GENERAL EDUCATION REQ ADMIN ASSISTANT ELECTIVES GEN ED ELECTIVES SWEE OPEN ELECTIVES
MATC	2026	BUS 255	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	N		9 Elective Blocks
Neosho CCC	2026	MGMK 147	INTRODUCTION TO MANAGEMENT	3	T	BUS2020	NA	NA	Y	AA/AS/AGS Electives	Marketing/Management Electives CSSP CERT A Business Electives CSSP CERT B
Pratt CC	2026	BUS237	BUSINESS MANAGEMENT	3	T	BUS2020	NA	NA	Y	AGS Areas of Concentration AAST Gen Ed Electives General Electives	7 elective blocks
SATC	2026	BAT 140	MANAGEMENT	3	T	BUS2020	NA	NA	N		10 Elective Blocks
Seward CCC	2026	BA2283	BUSINESS MANAGEMENT	3	T	BUS2020	NA	NA	N		AASTS Technology SWBUTA Management Marketing
WSU Tech	2026	BUS 200	PRINCIPLES OF MANAGEMENT	3	T	BUS2020	NA	NA	Y	Technical Studies	Manufacturing ENG Technology AAS Block

Note: Washburn Institute of Technology has no courses designated as KRSN as those courses are taught by Washburn University